Stepping Up To Stewardship:

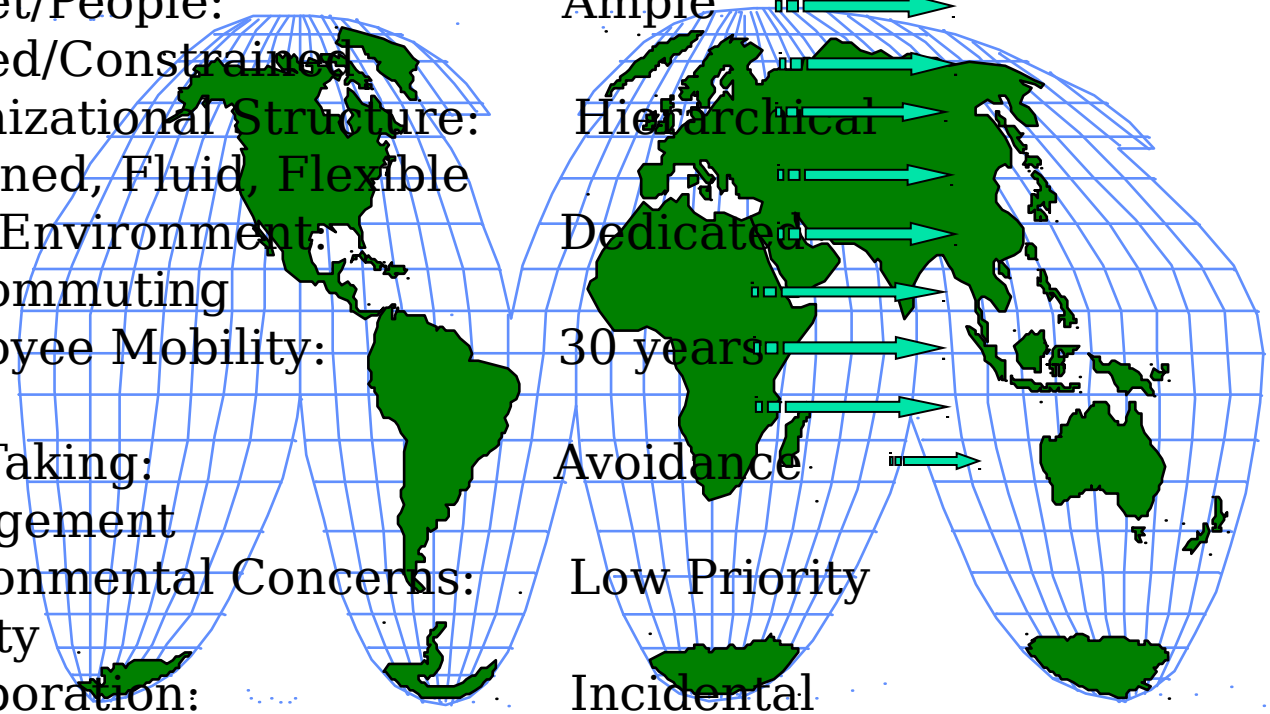
Making Acquisition Reform a Reality

Overview

- Global Landscape
- Federal Spending
- Presidential Mandate
- Stepping Up To Stewardship
  - Organizational Imperatives
  - Profession Imperatives
  - Human Resource Imperatives
  - Government/Industry Imperatives
  - Procurement Community of Practice Imperatives
  - Values
- Summary

Global Landscape

	20th Century	21st Centu
Technology Change:	Gradual	Rapid
Budget/People:	Ample	
Limited/Constrained		
Organizational Structure:	Hierarchical	
Flattened, Fluid, Flexible		
Work Environment:	Dedicated	Virtual,
Telecommuting		
Employee Mobility:	30 years	3-5
Years		
Risk Taking:	Avoidance	
Management		
Environmental Concerns:	Low Priority	Rising
Priority		
Collaboration:	Incidental	
Essen		
Comm		Social
Networking		

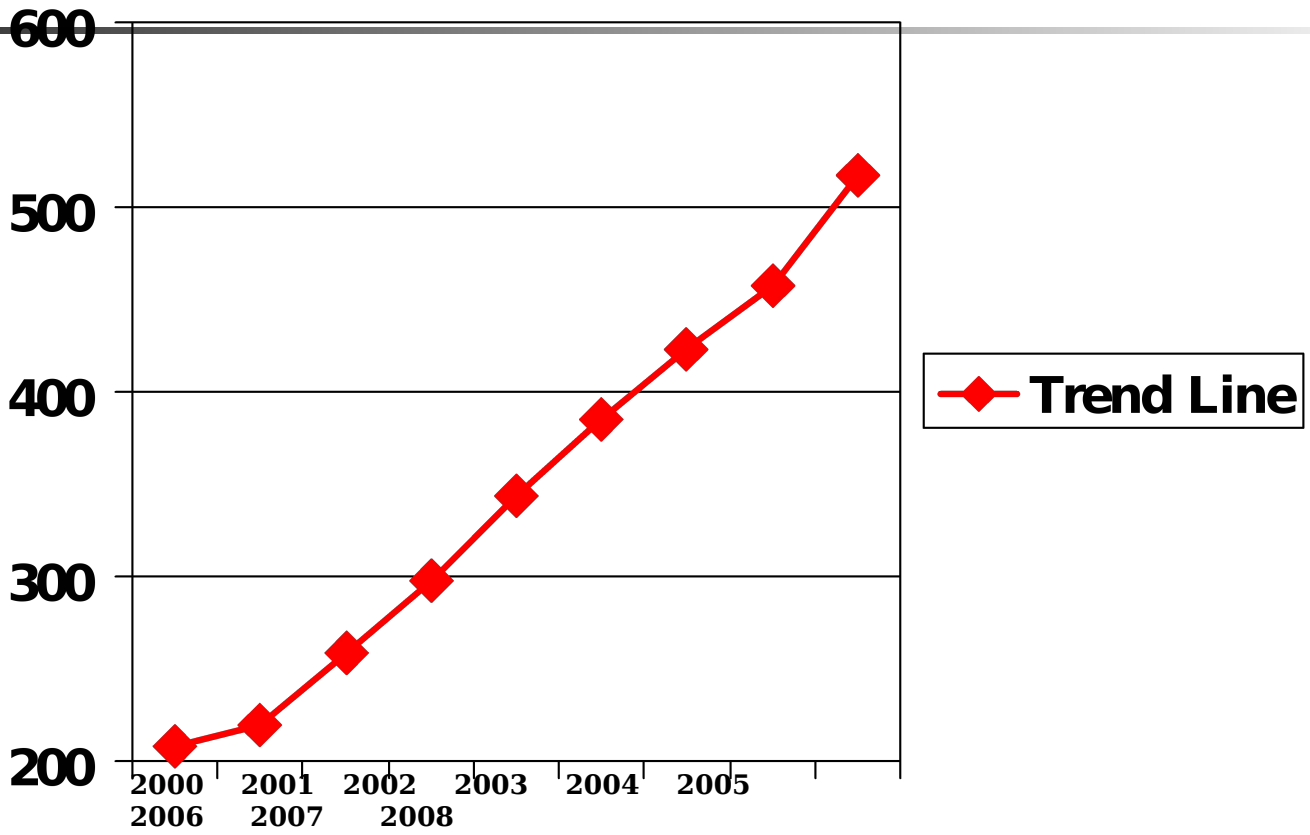


Imperatives for Reform!

USASpending.Gov Statistics

FISCAL YEAR	NUMBER OF TRANSACTIONS	DOLLAR VALUE	% INCREASE
2000	583,144	$208,313,935,270	
2001	600,072	$219,230,677,187	5.24%
2002	776,437	$258,979,950,879	18.13%
2003	1,090,577	$297,827,910,796	15.00%
2004	1,884,556	$343,226,543,362	15.24%
2005	2,812,794	$385,148,469,516	12.21%
2006	3,660,686	$423,434,842,183	9.94%
2007	3,966,765	$456,979,190,059	7.92%
2008	4,293,142	$517,897,504,947	13.33%
2009 YTD	448,184	$44,470,601,94	N/A

USASpending.Gov Statistics

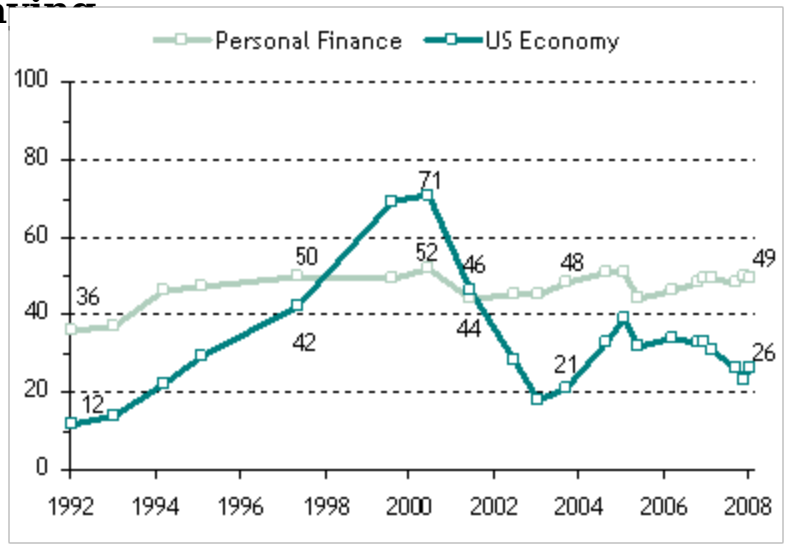


Imperative for

PEW RESEARCH REPORT

Inside the Middle Class: Bad Times Hit the Good Life
Ratings for U.S. Economy and Own Financial Situation, 1992-2008

% of respondents saying



Notes: Question wording: How would you rate economic conditions in this country today as excellent, good, only fair, or poor? AND How would you rate your own personal financial situation? Would you say you are in excellent shape, good shape, only fair shape or poor shape financially?

Source: Surveys on the US economy from 1992 to 2003 by Gallup; from 2004 to present by The Pew Research Center for the People and the Press. Personal finance data from 1992 and 1993 by U.S. News and World Report; from 1994 to present by Pew Research Center for the People and the Press.

Survey Date: January 24-February 19, 2008

SOURCE: www.pewsocialtrends.org

THE WHITE HOUSE
WASHINGTON
March **4,** 2009

MEMORANDUM FOR THE HEADS OF EXECUTIVE DEPARTMENTS AND AGENCIES

SUBJECT: Government Contracting

The Federal Government has an overriding obligation to American taxpayers. It should therefore perform its functions efficiently and effectively while ensuring that its actions result in the best value for the taxpayers.

Excessive reliance by executive agencies on sole-source contracts (or contracts with a limited number of sources) and cost-reimbursement contracts creates a risk that taxpayer funds will be spent on contracts that are wasteful, inefficient, subject to misuse, or otherwise not well designed to serve the needs of the Federal Government or the interests of the American taxpayer.

When awarding Government contracts, the Federal Government must strive for an open and competitive process. However, executive agencies must have the flexibility to tailor contracts to carry out their missions and achieve the policy goals of the Government. In certain exigent circumstances, agencies may need to consider whether a competitive process will not accomplish the agency's mission. In such cases, the agency must ensure that the risks associated with noncompetitive contracts are minimized.

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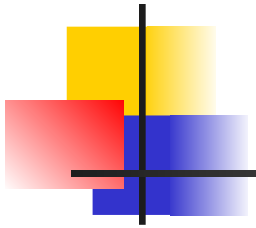

Questions?